

Boone County Purchasing

Amy Gerskin
Buyer



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TO: Boone County Commission
FROM: Amy Gerskin
DATE: February 5, 2026
RE: Bid Award Recommendation: 37-29DEC25 – Virtual Reality
Training System for the Boone County Sheriff's Office

Request for Proposal #37-29DEC25 – Virtual Reality Training System for the Boone County Sheriff's Office closed on December 29, 2025. The county received four (4) responses from the following vendors:

1. Operator XR LLC
2. Peerless VR of Maven Technologies, LLC
3. V-Armed Inc.
4. VirTra, Inc.

All four responses were deemed responsive and responsible. The Evaluation Committee for this proposal included Captain Leer, Mike Perkins, Major German, and Leasa Quick from the Sheriff's Office.

Evaluation meetings were conducted on January 2nd, January 8th, January 26th, and February 2nd to review the responses, response clarifications, and Best and Final Offer. It was determined that only Operator XR LLC met all of the requirements of the proposal to the committee's satisfaction. The evaluation committee recommends awarding a contract to Operator XR LLC for providing the lowest and best solution for the County at a cost of \$117,220.00.

Negotiations were conducted consistently with RFP paragraph 4.5 using both subjective and objective criteria. The criteria for subjective evaluations include Method of Performance (weighted a maximum 30 points), and Experience, Expertise and Reliability of Contractor (weighted a maximum of 20 points). Objective scoring was based on a cost analysis (weighted a maximum of 50 points) for a total of 100 possible points.

The full evaluation report is attached for reference, along with the evaluation committee's scoring sheet.

The County contract number is C001081. The effective dates of this contract will be from the Date of Award through one year with the option to renew maintenance and support services for an additional three (3) years.

Operator XR LLC is exempt under RSMo Sec. 355.751 as this purchase is "Transacting business in interstate commerce".

Invoices will be paid from department 4130 – LE Training Center Construction 71231 – Owner Costs.

Attn: Bid Tab

cc: Captain Leer, Sheriff's Office
Bid File